

## PERSON SPECIFICATION

Details on the qualifications, experience, skills, knowledge and abilities that are needed to fulfil this role are set out below.

## Job Title: Lecturer in Strategy, International Business and/or Entrepreneurship

Department: School of Management

Entrepreneurship	<b>–</b>		
	Essential	Desirable	Tested by (Application form, Interview, Test)
Qualifications and Training			
Educated to doctoral level in an area of strategy, international			
business and/or Entrepreneurship	х		Application Form
Research Expertise			
Research expertise that clearly contributes to and/or complements existing research strengths in the School	x		Application Form / Interview
A developing track record of good quality outputs that have been published in peer-reviewed outlets in management	x		Application Form / Interview
Clearly demonstrated potential to develop and sustain a record as lead author of high quality outputs in leading peer-reviewed journals and/or other top quality peer-reviewed outlets in management	x		Application Form / Interview
Clear and credible plan for substantive research projects in the medium and long term in one of the School's areas of research strength	x		Application Form / Interview
Clear evidence of ability to compete successfully for resources to support research as appropriate to the discipline.		x	Application Form
Evidence of building networks and relationships at a national or international level.	x		Application Form / Interview
Successful track record of supervising postgraduate student research projects.		×	Application Form
Teaching Experience			
Experience of, and excellence in, high-quality teaching at undergraduate and/or postgraduate level in strategy, international business and/or subjects	х		Application Form / Interview
Excellent interpersonal skills, with the proven ability to teach and engage with students using a variety of different methods.	x		Application Form / Interview / Presentation
Experience of successfully coordinating teaching and learning activities.	x		Application Form / Interview
Specific Skills, Experience and Knowledge			
Experience of effective team working	х		Application Form / Interview
Excellent communication and presentation skills, with the proven ability to communicate effectively, both verbally and in writing,	x		Application Form / Interview / Presentation
with students, colleagues and external audiences Willingness to participate as an active and good citizen in the School	x		Interview
Capacity for Career Development			
Commitment to continuous professional development	х		Interview